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JLR PUBLICATION

Quarterly and Annual Report on the Real Estate Market in Quebec

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HIGHLIGHTS

- According to the deeds of sale published in the Quebec Land Register and compiled by JLR, an Equifax company, sales of single-family homes rose 15% in the fourth quarter of 2019 relative to the same period in 2018, while condominium sales rose 13% during this span.
- During the same period, the median price of single-family homes and condominiums increased by 3% and 6% respectively.
- In 2019, sales of single-family homes went up by 8% in the province of Quebec, while condominium sales jumped 12% compared to 2018.
- The Montreal Census Metropolitan Area continued to lead the way with price increases of 5% or more for each building category during the fourth quarter of 2019.
- Prior notices fell by 9% and repossessions dropped 15% during the fourth quarter of 2019 compared to 2018.

OVERVIEW OF THE RESIDENTIAL SALES MARKET QUARTERLY SUMMARY Q4-2019

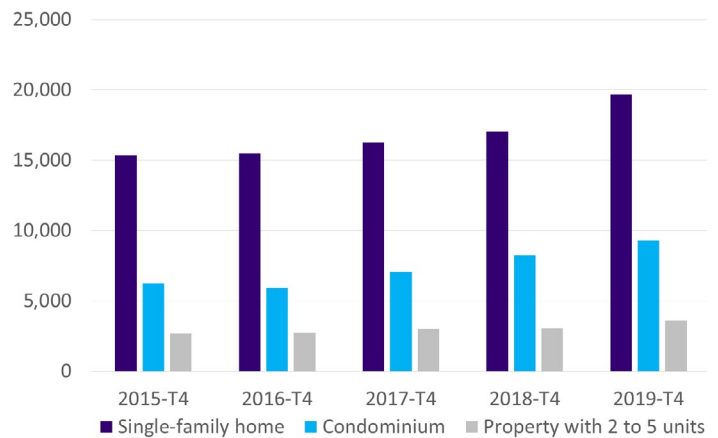
According to the deeds of sale published in the Quebec Land Register and compiled by JLR, an Equifax company, sales of single-family homes (single, semi-detached and row houses), were up 15% in the fourth quarter of 2019 relative to 2018, in large part due to a strong month of December. This was the fifth consecutive fourth quarter in which the number of transactions increased. A total of 19,664 houses changed hands across the province during the last quarter of 2019.

The condo market also remained very robust with 9,280 sales in the fourth quarter, up 13% from last year. This was also the largest number of transactions recorded in the fourth quarter over the last 5 years.

Finally, sales of two- to five-unit buildings rose 19% in the fourth quarter of 2019 relative to the same period in 2018, to reach 3,611 transactions. Again, this was the highest number of sales recorded in a fourth quarter in the last 5 years.

Overall, the fourth quarter also follows the trend of recent years, as shown by the strong gains in residential property sales.

Chart 1: Number of Residential Sales by Property Type in Quebec (Fourth Quarter)

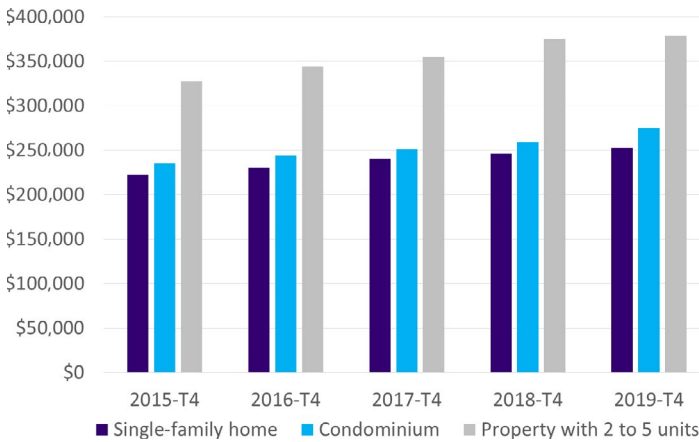


The median price of single-family homes sold during the fourth quarter of 2019 was \$252,621, a 3% jump relative to the same period last year. This increase was similar to others recorded in recent years. However, the current statistic may be undervalued due to the fact that transactions declined in the most expensive market in Quebec, i.e. the Island of Montreal. With regional markets accounting for a larger share of total sales, these composition changes may have mitigated the increase in prices.

For condominiums, the median price reached \$275,000 in the fourth quarter of 2019, up 6% from 2018. This upswing was more than double that recorded for the same quarter last year, pointing to the popularity of this market.

Finally, the median price for two- to five-unit dwellings was \$379,000, up 1% from the previous year.

Chart 2: Median Price by Property Type in Quebec (Fourth Quarter)



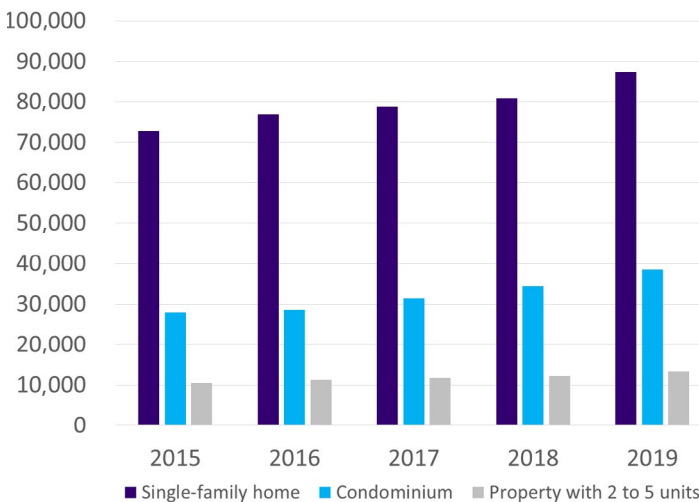
Details on sales and prices by region for the fourth quarter of 2019 are available in the appendix.

2019 ANNUAL SUMMARY – PROVINCIAL TRENDS

In keeping with the recent trend, the sales figures posted in the fourth quarter of 2019 were exceptional. Single-family sales rose 8% year-over-year and were the highest recorded in the last 5 years. In total, 87,471 single-family homes changed hands in 2019.

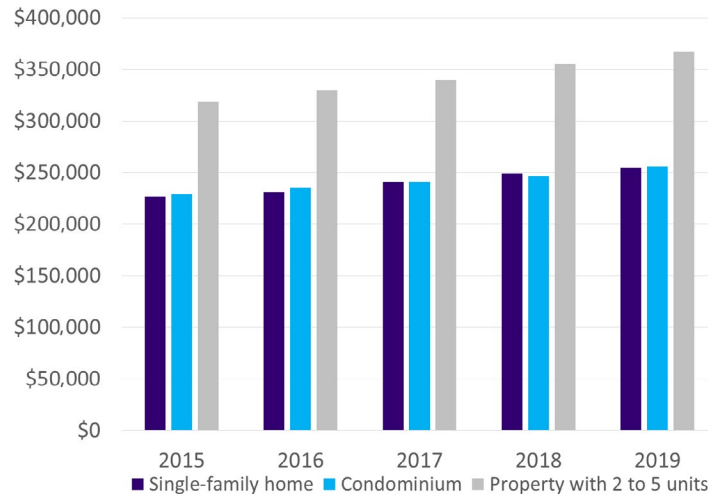
In the condominium sector, a record high number of transactions was reached in 2019 with 38,476 units sold—i.e. 12% more than in 2018 and 37% more than in 2015. The upward trend in this sector has continued unabated over the past four years. Finally, for two- to five-unit properties, the number of sales rose 10% to reach a total of 13,348 buildings changing hands. Again, this sector has experienced growth every year since 2015.

Chart 3: Number of Residential Sales by Property Type in Quebec (Annual)



For their part, median prices in 2019 increased across all residential sectors analyzed in this report. These jumps ranged from 2% for single-family homes to 4% for condominiums and 3% for 2 to 5-unit dwellings. These increases reflect the strength of the housing market. The largest increase was in the condominium sector, since the majority are located in sought-after areas of Montreal. Montreal was also the fastest-growing sector in terms of prices in the past year

Chart 4: Median Price by Property Type in Quebec (Annual)



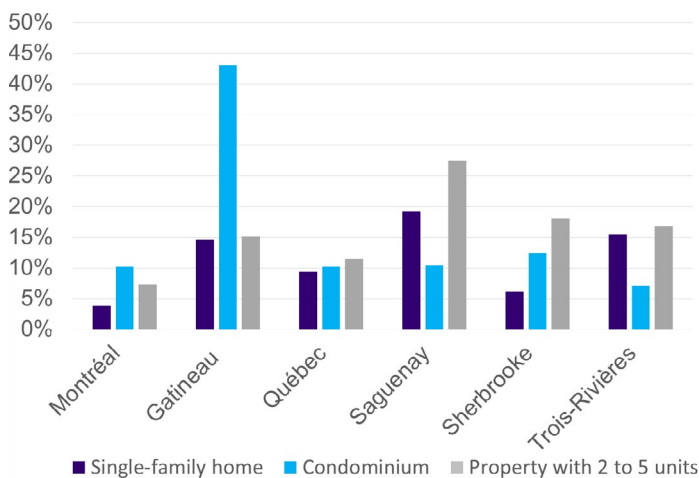
ANNUAL REVIEW OF CENSUS METROPOLITAN AREAS (CMAS)

In 2019, all of the province’s CMAs benefited from a booming real estate market with rising sales across all residential property categories. In addition, the majority of these increases were at least 10% or greater. The Saguenay CMA took the top spot, with the strongest growth in two of the market segments analyzed, namely single-family homes (+19%) and two- to five-unit dwellings (+27%). The region’s real estate market went through more challenging periods from 2013 to 2017, but it now appears to be improving on the sales side.

The Montréal CMA (+4%) posted the lowest growth figures in terms of sales of single-family homes in the past year. The region continues to experience very high demand and the pool of properties for sale is struggling to keep up. This is the case for the Island of Montréal, but for other cities as well, including Brossard, Blainville and Terrebonne, all of which saw a decrease in the number of transactions posted in 2019 relative to 2018.

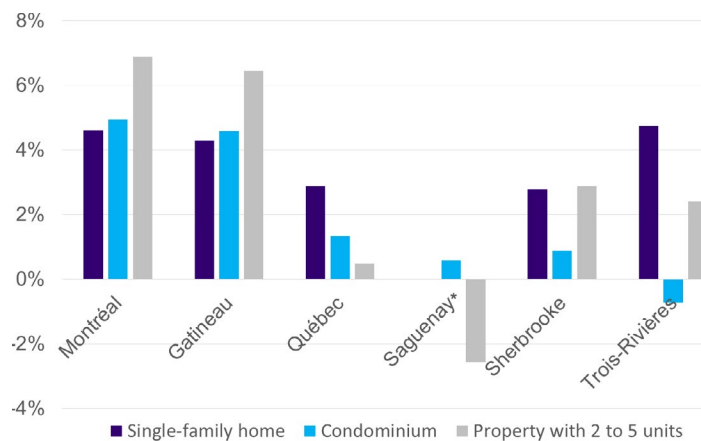
Finally, on the condo side, the Gatineau CMA posted particularly impressive numbers, with a 43% increase in sales. In absolute terms, 442 additional condominiums changed hands in the Gatineau CMA in 2019 compared to 2018, and the majority of this increase was attributable to the resale sector, not to new condominiums. Overall, in 2019, the real estate market was very strong in the greater Gatineau area, as shown in Chart 5 below.

Chart 5: Change (%) in Residential Sales by Property Type from 2018 to 2019



In terms of median prices, the results were more nuanced. The Montreal and Gatineau CMAs both had very robust markets, and were the only ones in which prices went up from 2018 to 2019 in all three building categories analyzed (from 4% to 7% depending on market segment and region). In the Quebec and Sherbrooke regions, price increases were modest relative to 2018 and did not exceed inflation during the same period (approximately +2%). In the Saguenay CMA, the median price remained similar to 2018 levels for single-family homes, increased just slightly for condos (+1%) and fell off for two- to five-unit dwellings (-3%). When a previously troubled market begins to rebound, the recovery in prices is often seen a few periods after the upswing in sales. As such, it will be interesting to see how prices in the Saguenay region will evolve over the coming quarters if sales continue to trend upward.

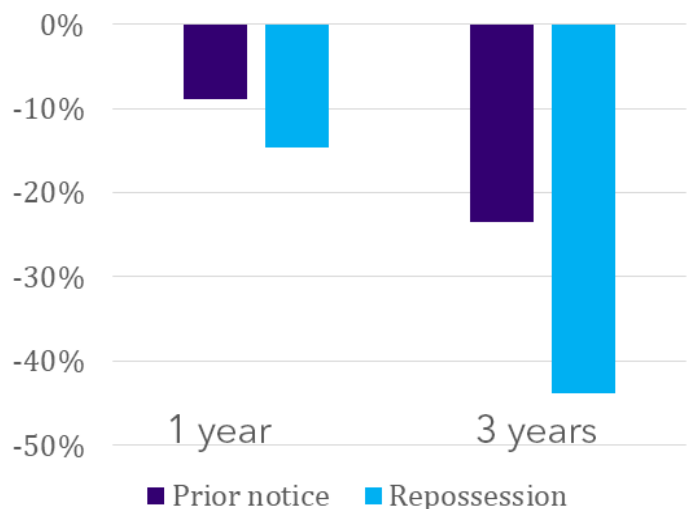
Chart 6: Change (%) in Median Price from 2018 to 2019 by Property Type



*No variations were recorded for single-family homes in Saguenay

OVERVIEW OF QUARTERLY RESIDENTIAL BAD DEBT

The number of prior notices issued on residential properties during the fourth quarter of 2019 decreased by 9% compared to 2018 and repossessions fell by 15% during this same period. Since 2016, these types of publications have continued to decline quarter over quarter. The drop in bad debts is encouraging, as it indicates that the number of homeowners in financial difficulty is on the decline in the province. All in all, in 2019, the strengths of the job market and the real estate market, combined with low interest rates, helped reduce the number of bad debts.



THINGS TO WATCH FOR IN 2020

2019 ended with strong growth in both sales and prices. 2020 is expected to begin on the same note and the real estate market is expected to remain strong. However, the magnitude of the increases may fall back, and results will vary greatly from region to region.

[Click here to read our full report on the factors to watch for in 2020.](#)

METHODOLOGY

Some regions have too few data to obtain reliable statistics. The minimum threshold required is 30 transactions to calculate the median price. The data used were compiled by JLR from transactions published in the Quebec Land Registry. To obtain representative statistics of the real estate market, some sales data are eliminated for statistical calculations. Thus, sales with a transaction value of less than \$5,000, tied selling, foreclosures sales, undivided sales and multiple sales are not included in the statistics reported in this study.

DEFINITIONS AND NOTES

Median price: The price that divides the data in two: around 50% of sales were concluded at a price higher than the median price and around 50% at a lower price. The median price is preferred to the average price because it is not affected by extreme values.

Residential property: This category of property includes single-family homes, condominiums and properties with 2 to 5 dwellings.

Prior notice: Notification through which a person informs another individual of his intent to exercise his hypothecary right (taking in payment, sales by judicial authority, sales by the creditor and taking possession for purposes of administration). Prior notices for nonpayment of immovable taxes are not included.

Repossession: It is either a hypothecated property abandoned voluntarily for the benefit of its mortgagee (lender), a giving in payment or a judgment ordering the (forced) repossession of a property due to the default of payment of the debt.

Legal hypothec: Hypothec resulting solely from the law.

Variation : Variations are calculated relative to the same period in the previous year due to the seasonal nature of the real estate data.

FOR MORE DETAILS

Check the [Real Estate Radar](#) for more information on sales, bad debts and the socio-demographic profile of your sector.

Consult the JLR publications at this address :

<https://solutions.jlr.ca/publications/prime-studies>



ANNEX

Quarterly Report - Q4-2019

JLR, an Equifax Company

Geographic Area Index

* Click on a CMA or an administrative region to obtain real estate statistics for this sector.

Province

Census Metropolitan Areas (CMA)

Montreal

Ottawa-Gatineau

Quebec

Saguenay

Sherbrooke

Trois-Rivières

Administrative regions

Abitibi-Témiscamingue

Bas-St-Laurent

Capitale-Nationale

Centre-du-Québec

Chaudière-Appalaches

Côte-Nord

Estrie

Gaspésie-Îles-de-la-Madeleine

Lanaudière

Laurentides

Laval

Mauricie

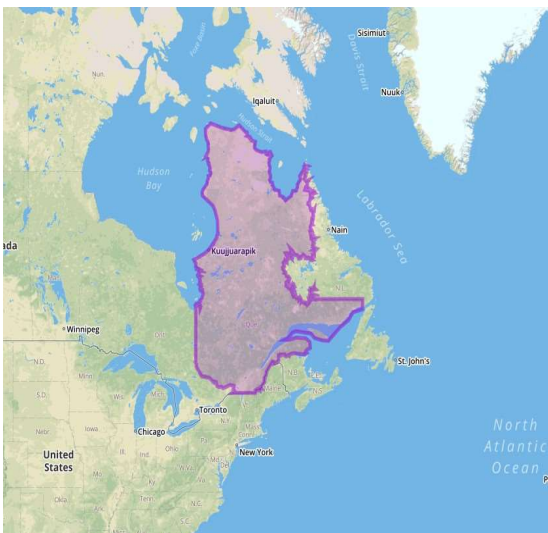
Montréal

Montréal

Nord-du-Québec

Outaouais

Saguenay Lac-St-Jean



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Analyse de secteur
RADAR IMMOBILIER

Québec

Province

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	111	-
Condominiums	115	-
Properties with 2 to 5 dwellings	115	147 500 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	252 621 \$	3 %	255 000 \$	2 %
Condominiums	275 000 \$	6 %	255 900 \$	4 %
Properties with 2 to 5 dwellings	379 000 \$	1 %	367 000 \$	3 %

SALES VOLUME

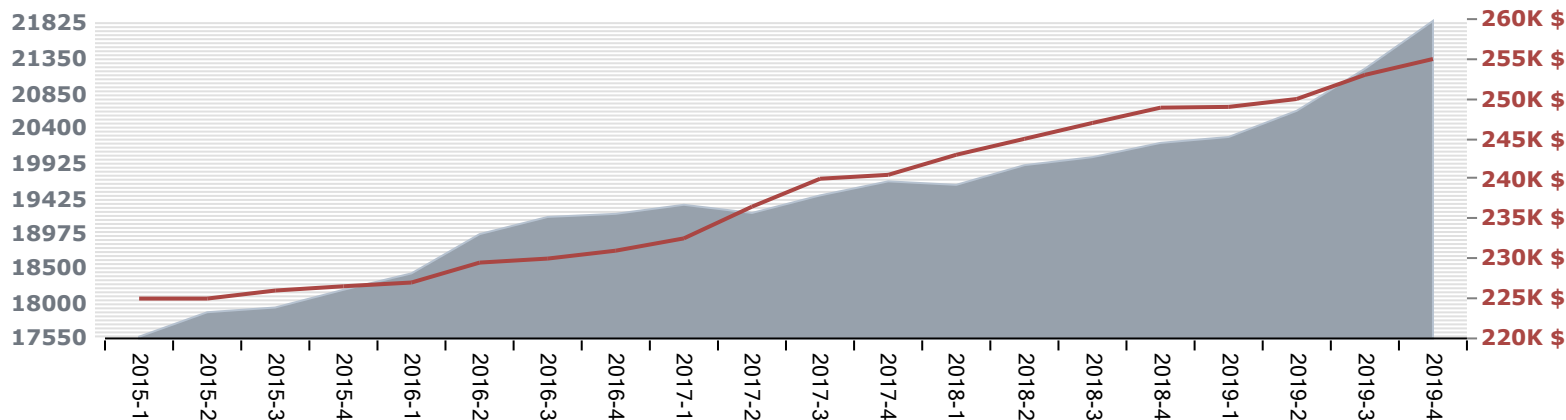
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	19 664	15 %	87 471	8 %
Condominiums	9 280	13 %	38 476	12 %
Properties with 2 to 5 dwellings	3 611	19 %	13 348	10 %

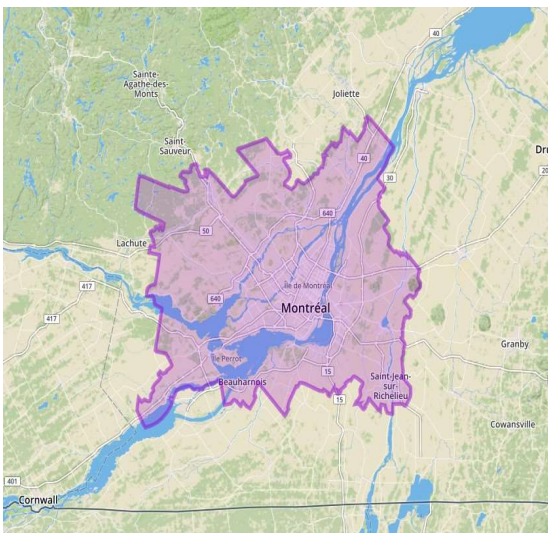
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	1 346	-9 %	5 496	-8 %
Repossessions	321	-15 %	1 473	-15 %
Legal Hypothecs	1 635	-2 %	6 502	-3 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Montréal

Census Metropolitan Area

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	118	-
Condominiums	118	-
Properties with 2 to 5 dwellings	123	200 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	350 500 \$	5 %	340 000 \$	5 %
Condominiums	299 000 \$	7 %	278 000 \$	5 %
Properties with 2 to 5 dwellings	530 000 \$	8 %	512 000 \$	7 %

SALES VOLUME

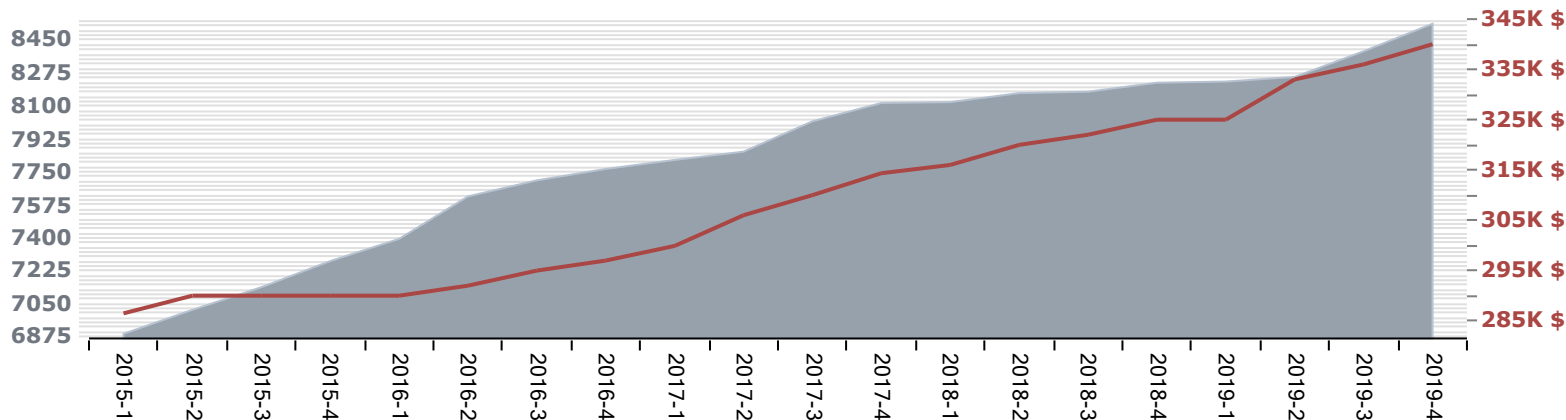
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	7 229	9 %	34 149	4 %
Condominiums	7 266	14 %	29 772	10 %
Properties with 2 to 5 dwellings	1 973	10 %	7 434	7 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	545	-10 %	2 273	-12 %
Repossessions	77	-27 %	342	-26 %
Legal Hypothecs	932	4 %	3 509	-2 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Ottawa-Gatineau

Census Metropolitan Area

Period : **Quarterly 2019-Q4**Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	110	-
Condominiums	105	-
Properties with 2 to 5 dwellings	112	130 417 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	274 900 \$	6 %	271 150 \$	4 %
Condominiums	185 000 \$	8 %	185 000 \$	5 %
Properties with 2 to 5 dwellings	300 000 \$	1 %	305 000 \$	6 %

SALES VOLUME

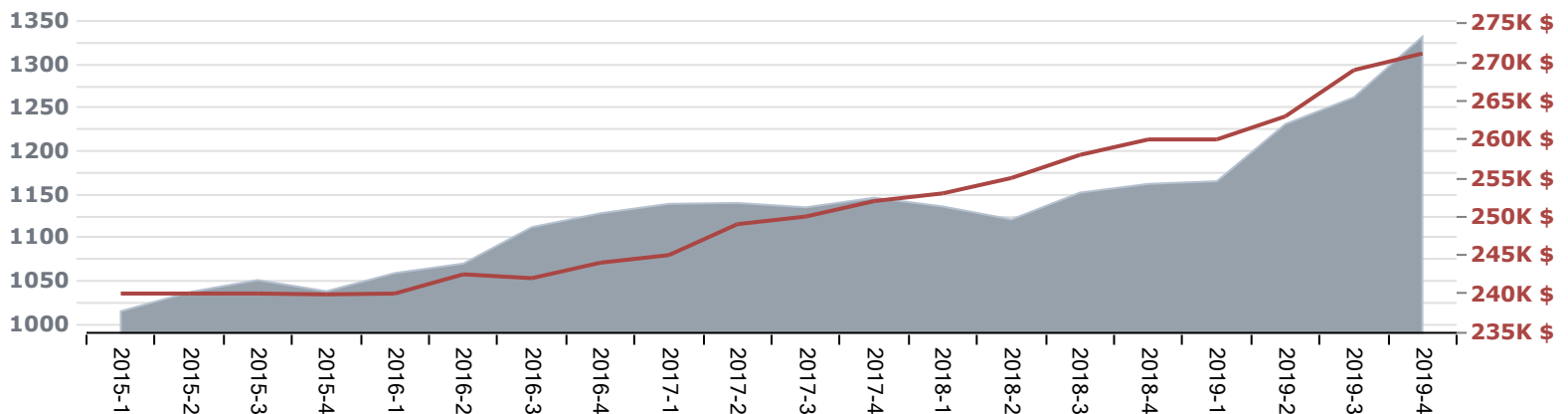
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 314	27 %	5 326	15 %
Condominiums	345	43 %	1 470	43 %
Properties with 2 to 5 dwellings	161	34 %	541	15 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	83	-19 %	330	-4 %
Repossessions	12	-	72	-40 %
Legal Hypothecs	91	-18 %	493	-6 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)



Québec

Census Metropolitan Area

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	98	-
Condominiums	97	-
Properties with 2 to 5 dwellings	96	121 708 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	270 000 \$	3 %	267 500 \$	3 %
Condominiums	219 000 \$	3 %	219 900 \$	1 %
Properties with 2 to 5 dwellings	315 000 \$	4 %	311 500 \$	0 %

SALES VOLUME

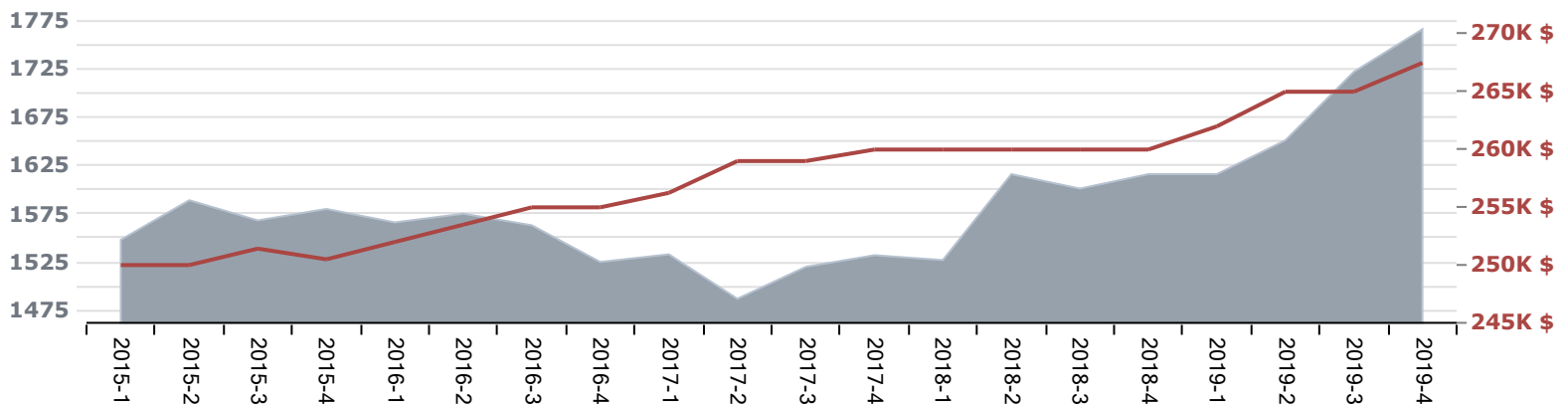
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 298	16 %	7 065	9 %
Condominiums	681	-14 %	3 457	10 %
Properties with 2 to 5 dwellings	281	43 %	1 002	11 %

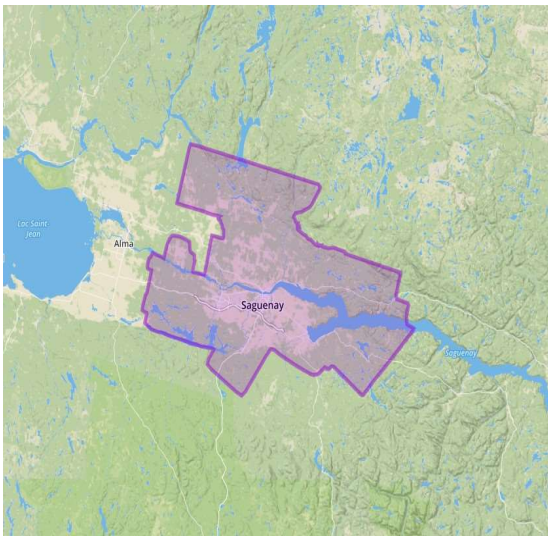
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	108	-8 %	386	-10 %
Repossessions	26	-	117	6 %
Legal Hypothecs	101	23 %	367	-4 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Saguenay

Census Metropolitan Area

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	99	-
Condominiums	104	-
Properties with 2 to 5 dwellings	98	73 333 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	180 000 \$	-1 %	185 000 \$	0 %
Condominiums	151 250 \$	-18 %	170 000 \$	1 %
Properties with 2 to 5 dwellings	188 000 \$	0 %	190 000 \$	-3 %

SALES VOLUME

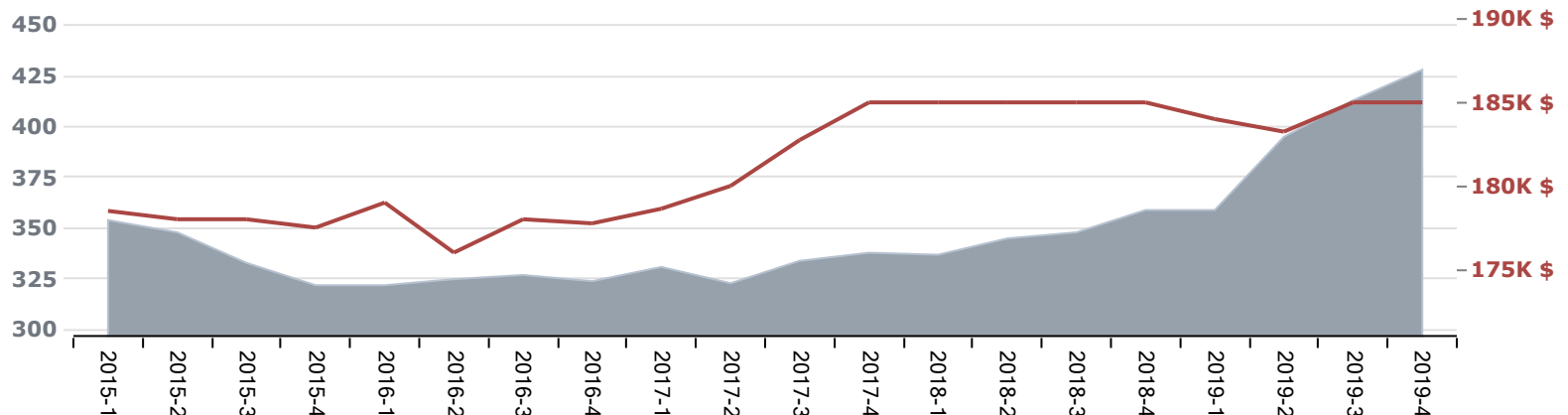
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	357	21 %	1 713	19 %
Condominiums	36	-3 %	181	10 %
Properties with 2 to 5 dwellings	79	46 %	325	27 %

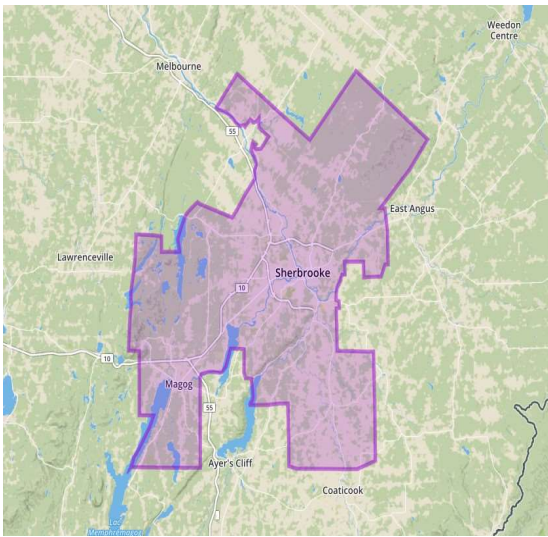
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	33	3 %	125	-21 %
Repossessions	11	-	57	4 %
Legal Hypothecs	22	-	95	-2 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Sherbrooke

Census Metropolitan Area

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	106	-
Condominiums	109	-
Properties with 2 to 5 dwellings	101	89 833 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	225 000 \$	3 %	221 000 \$	3 %
Condominiums	176 500 \$	-5 %	172 250 \$	1 %
Properties with 2 to 5 dwellings	249 000 \$	7 %	248 250 \$	3 %

SALES VOLUME

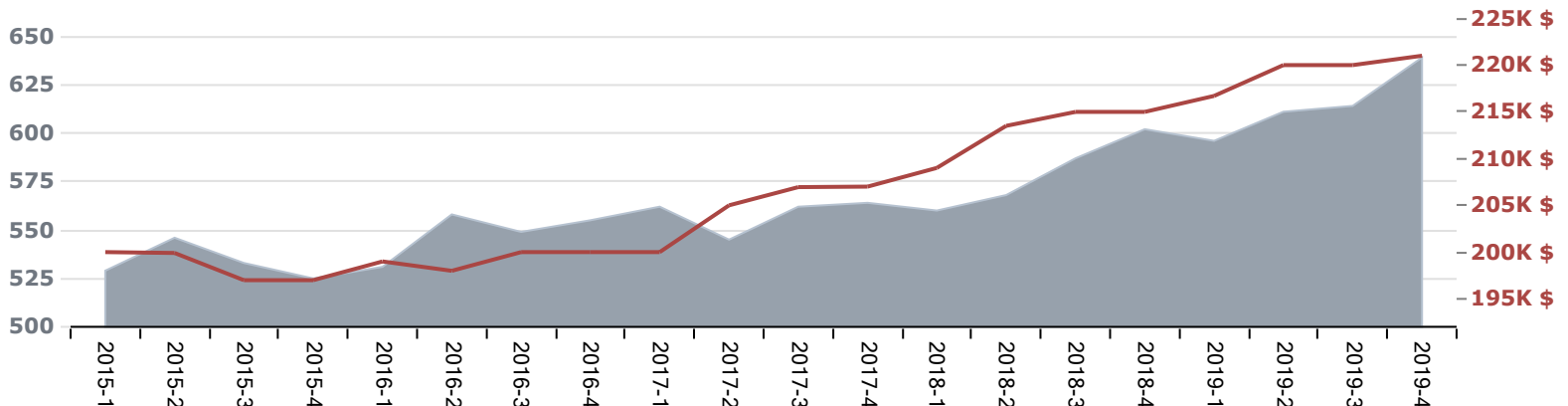
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	558	21 %	2 554	6 %
Condominiums	119	13 %	524	12 %
Properties with 2 to 5 dwellings	88	9 %	366	18 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	21	-	104	-17 %
Repossessions	5	-	44	-17 %
Legal Hypothecs	30	-3 %	111	6 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Trois-Rivières

Census Metropolitan AreaPeriod : **Quarterly 2019-Q4**Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	103	-
Condominiums	99	-
Properties with 2 to 5 dwellings	102	70 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	173 009 \$	1 %	177 000 \$	5 %
Condominiums	142 000 \$	-18 %	139 000 \$	-1 %
Properties with 2 to 5 dwellings	192 500 \$	19 %	170 000 \$	2 %

SALES VOLUME

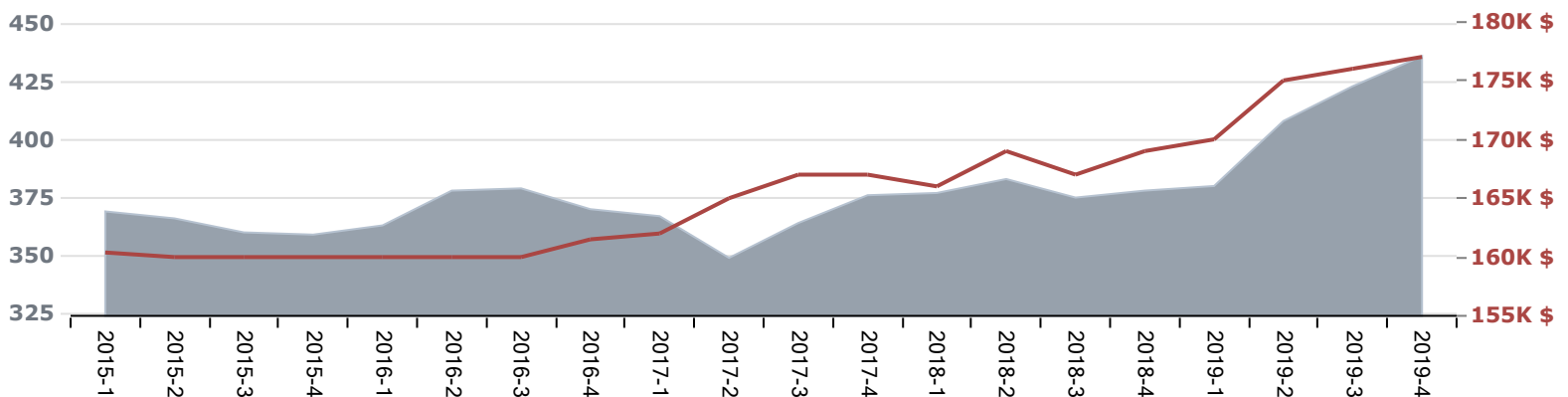
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	367	16 %	1 744	16 %
Condominiums	81	-2 %	348	7 %
Properties with 2 to 5 dwellings	83	14 %	335	17 %

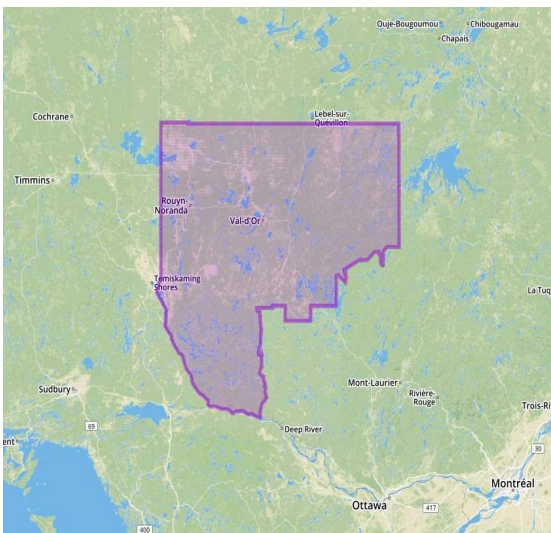
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	19	-	96	-6 %
Repossessions	11	-	44	-6 %
Legal Hypothecs	13	-	60	-25 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
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Analyse de secteur
RADAR IMMOBILIER

Abitibi-Témiscamingue

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	105	-
Condominiums	-	-
Properties with 2 to 5 dwellings	103	86 667 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	186 000 \$	-3 %	190 000 \$	-1 %
Condominiums	-	-	201 500 \$	-4 %
Properties with 2 to 5 dwellings	232 000 \$	1 %	232 000 \$	5 %

SALES VOLUME

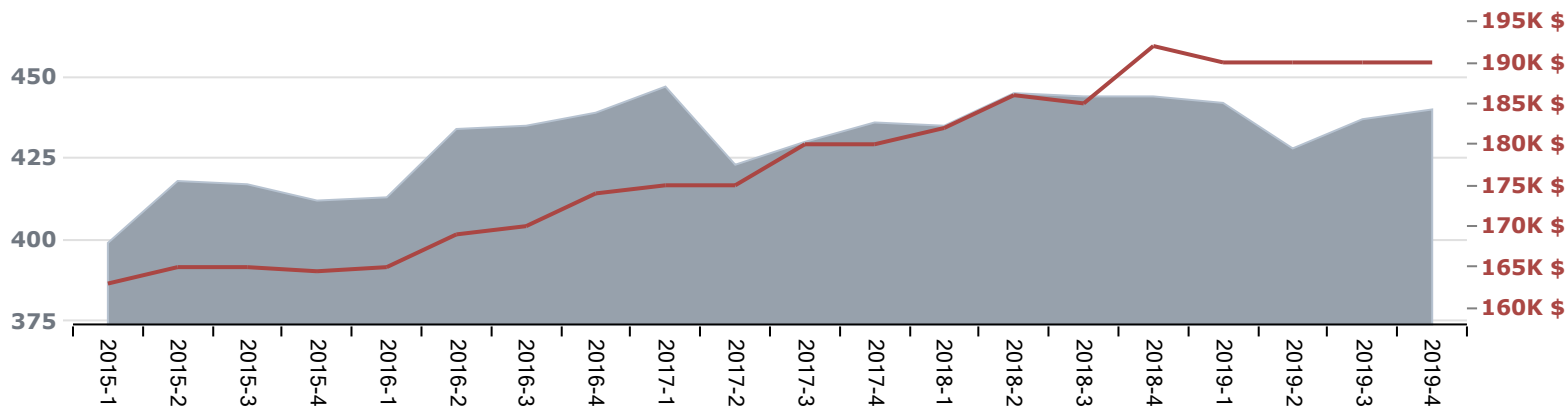
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	396	2 %	1 758	-1 %
Condominiums	15	-	66	40 %
Properties with 2 to 5 dwellings	71	6 %	282	3 %

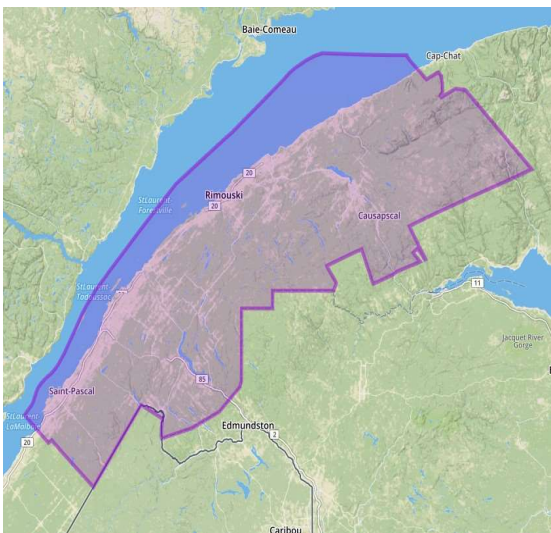
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	24	-	100	10 %
Repossessions	9	-	36	38 %
Legal Hypothecs	18	-	81	19 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Bas-Saint-Laurent

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	102	-
Condominiums	-	-
Properties with 2 to 5 dwellings	108	69 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	141 000 \$	4 %	145 000 \$	4 %
Condominiums	-	-	163 000 \$	6 %
Properties with 2 to 5 dwellings	165 000 \$	22 %	160 000 \$	0 %

SALES VOLUME

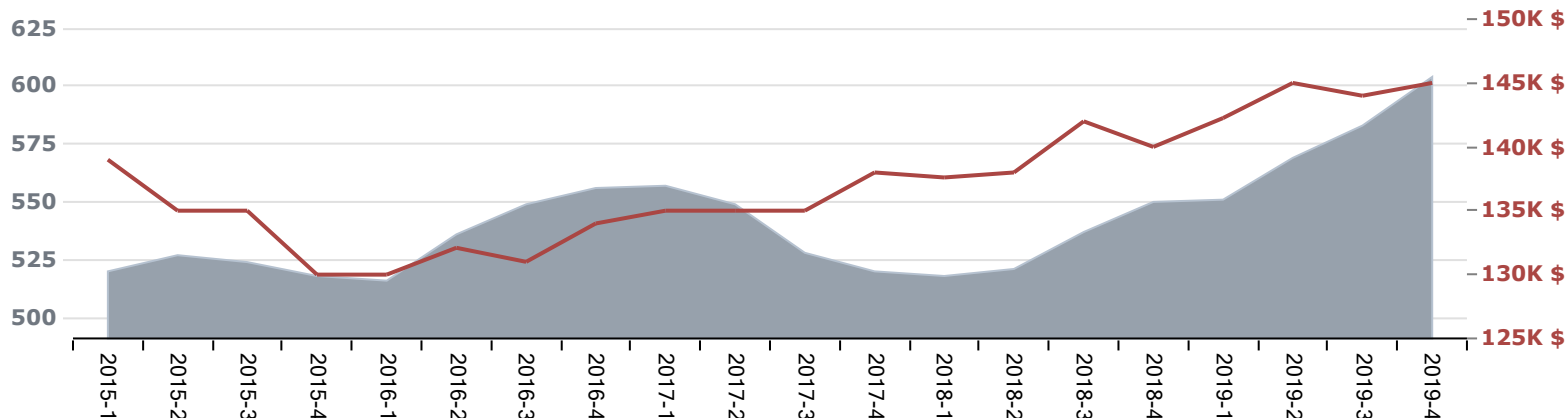
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	577	17 %	2 414	10 %
Condominiums	22	-	142	21 %
Properties with 2 to 5 dwellings	64	73 %	204	22 %

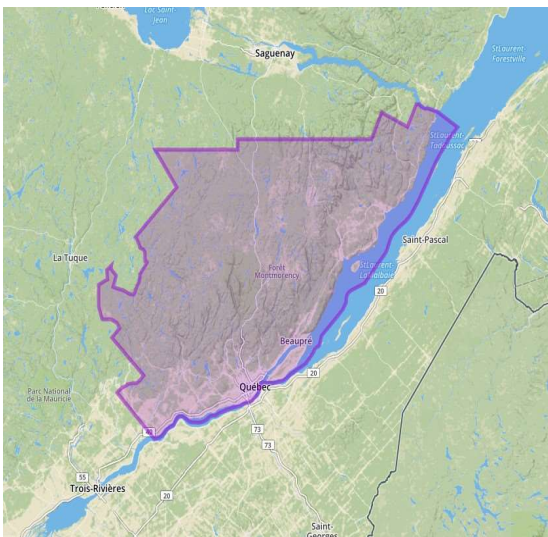
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	27	-	118	1 %
Repossessions	9	-	55	-11 %
Legal Hypothecs	33	27 %	98	-8 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Capitale-Nationale

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	99	-
Condominiums	98	-
Properties with 2 to 5 dwellings	95	119 167 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	255 659 \$	4 %	260 000 \$	4 %
Condominiums	221 000 \$	4 %	220 000 \$	1 %
Properties with 2 to 5 dwellings	305 000 \$	2 %	305 000 \$	2 %

SALES VOLUME

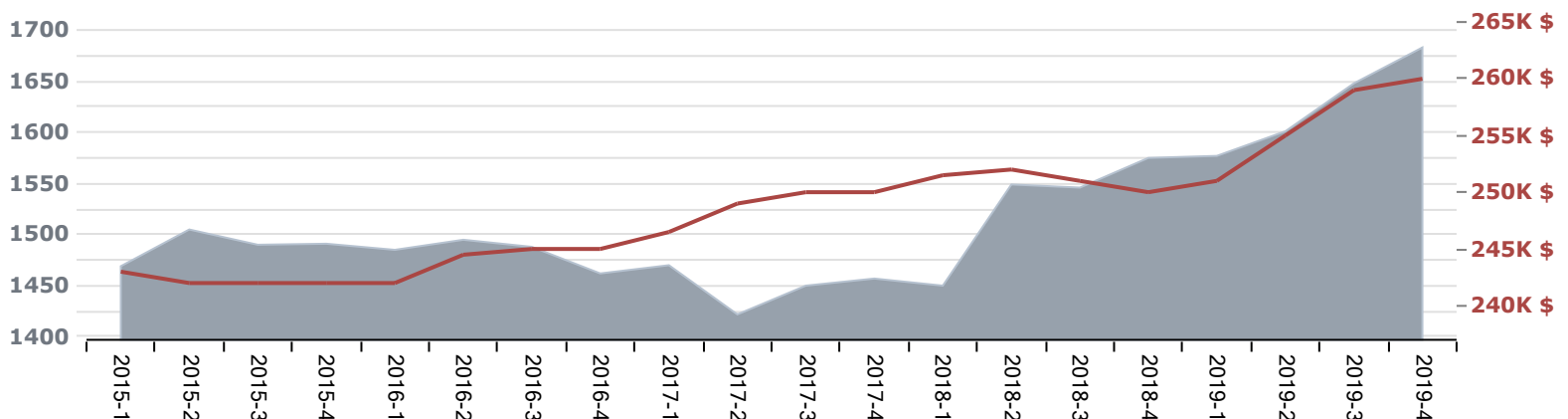
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 323	12 %	6 732	7 %
Condominiums	658	-15 %	3 226	8 %
Properties with 2 to 5 dwellings	267	40 %	972	11 %

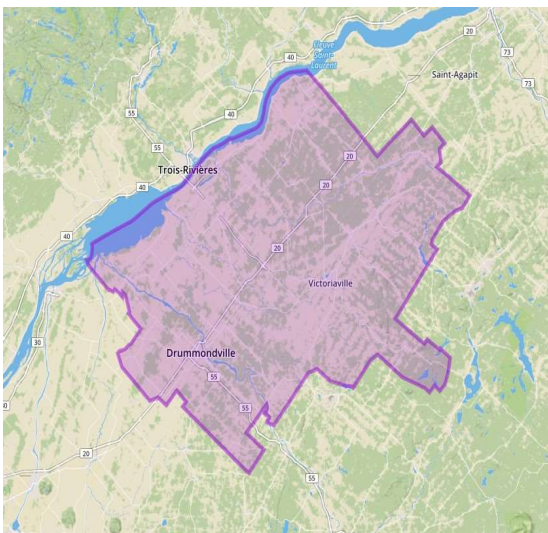
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	114	-9 %	405	-9 %
Repossessions	28	-	145	22 %
Legal Hypothecs	98	7 %	378	-2 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Centre-du-Québec

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	107	-
Condominiums	100	-
Properties with 2 to 5 dwellings	104	81 250 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	165 000 \$	0 %	169 100 \$	3 %
Condominiums	152 000 \$	5 %	144 656 \$	2 %
Properties with 2 to 5 dwellings	219 050 \$	31 %	205 000 \$	13 %

SALES VOLUME

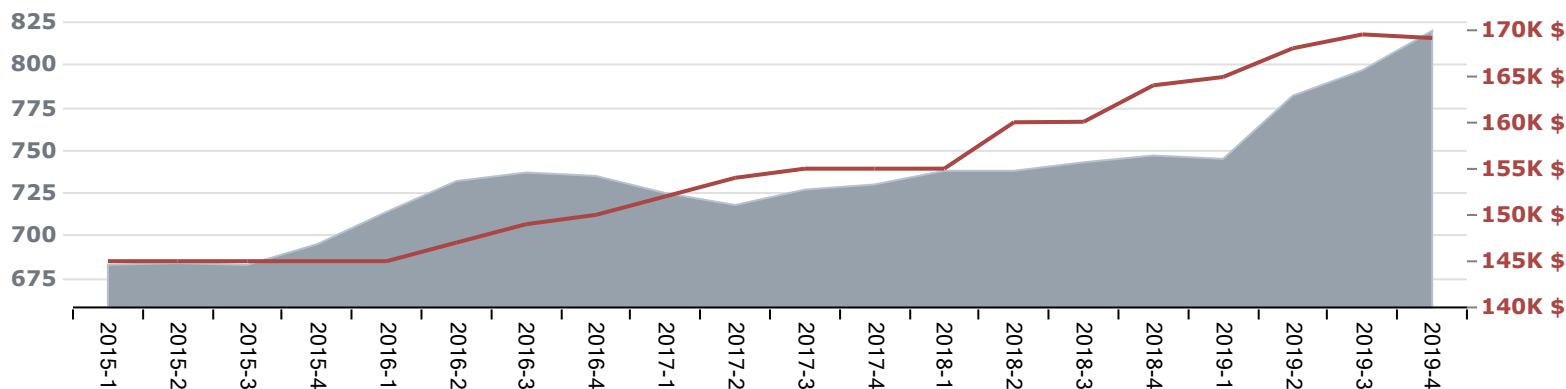
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	693	16 %	3 281	10 %
Condominiums	31	7 %	145	7 %
Properties with 2 to 5 dwellings	98	26 %	339	10 %

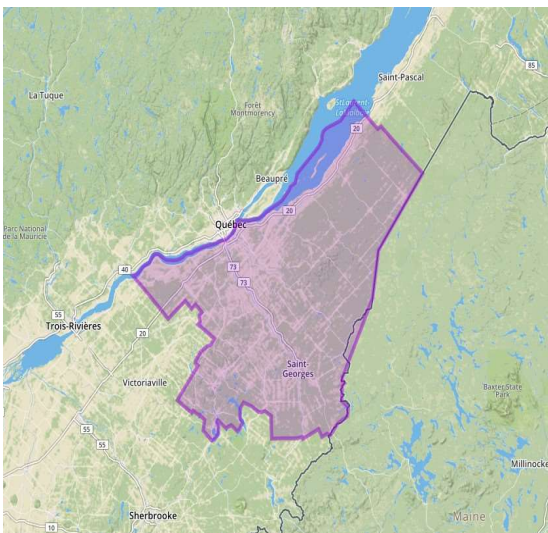
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	32	33 %	135	0 %
Repossessions	15	-	52	11 %
Legal Hypothecs	18	-	96	-20 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Chaudière-Appalaches

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	100	-
Condominiums	93	-
Properties with 2 to 5 dwellings	96	72 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	174 382 \$	6 %	180 000 \$	2 %
Condominiums	178 616 \$	-8 %	178 231 \$	1 %
Properties with 2 to 5 dwellings	180 000 \$	17 %	175 000 \$	3 %

SALES VOLUME

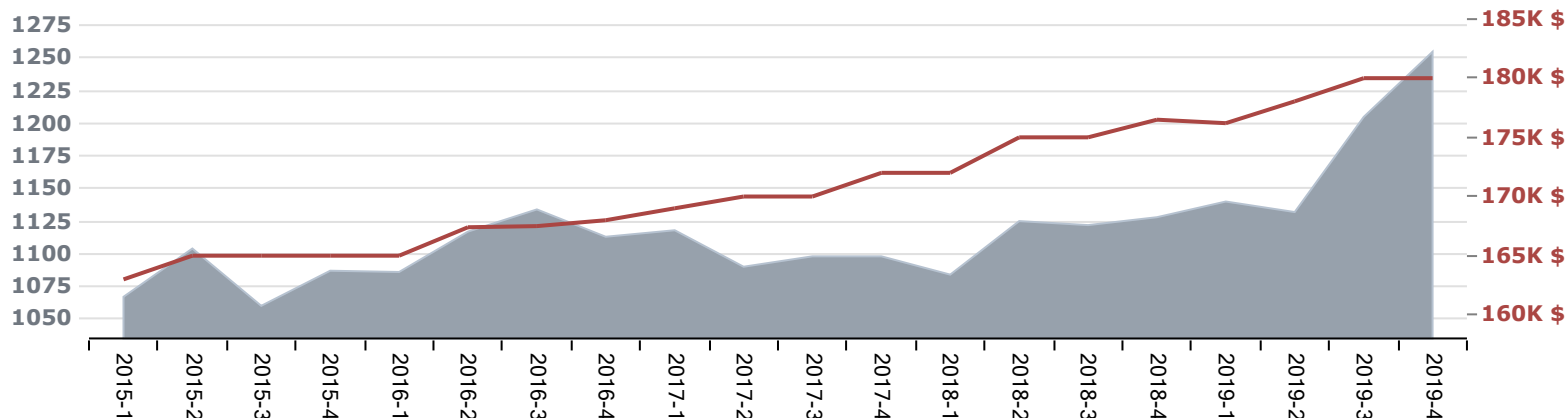
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 086	22 %	5 018	11 %
Condominiums	104	46 %	491	30 %
Properties with 2 to 5 dwellings	116	45 %	406	20 %

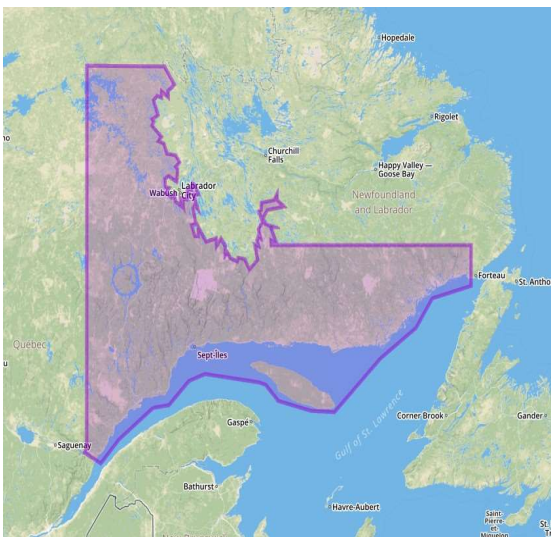
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	58	-11 %	226	-13 %
Repossessions	23	-	93	-3 %
Legal Hypothecs	56	33 %	184	-3 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Côte-Nord

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	91	-
Condominiums	-	-
Properties with 2 to 5 dwellings	-	-

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	115 000 \$	15 %	127 750 \$	6 %
Condominiums	-	-	-	-
Properties with 2 to 5 dwellings	-	-	148 500 \$	-21 %

SALES VOLUME

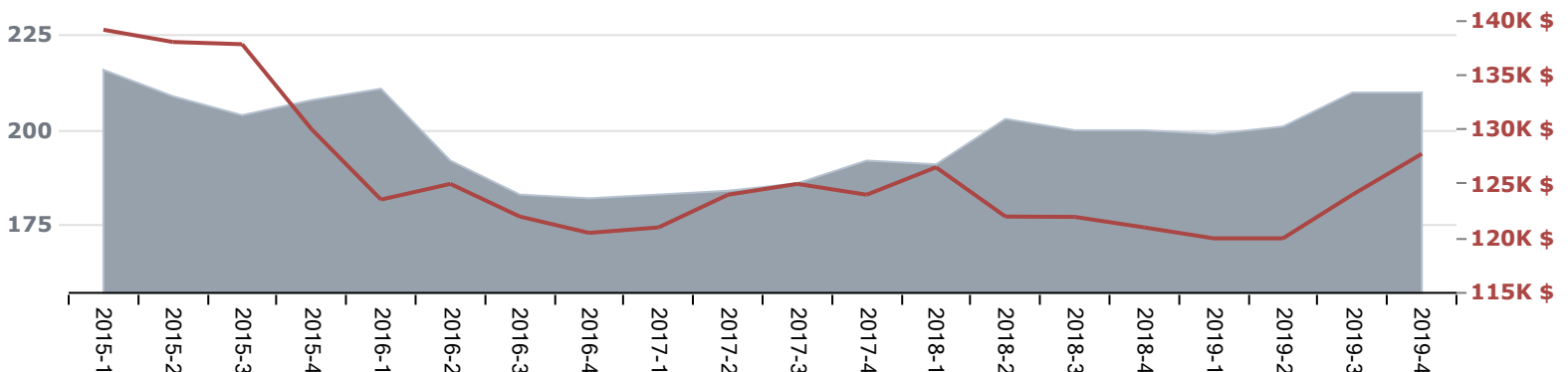
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	205	-1 %	838	5 %
Condominiums	1	-	7	-
Properties with 2 to 5 dwellings	13	-	50	4 %

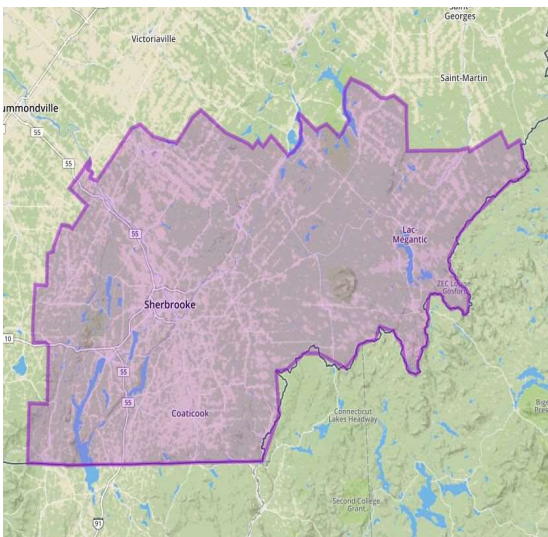
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	22	-	79	-9 %
Repossessions	7	-	34	-21 %
Legal Hypothecs	17	-	68	13 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Estrie

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	110	-
Condominiums	109	-
Properties with 2 to 5 dwellings	101	84 750 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	211 469 \$	5 %	209 265 \$	5 %
Condominiums	175 750 \$	-7 %	174 000 \$	-1 %
Properties with 2 to 5 dwellings	231 000 \$	3 %	226 500 \$	7 %

SALES VOLUME

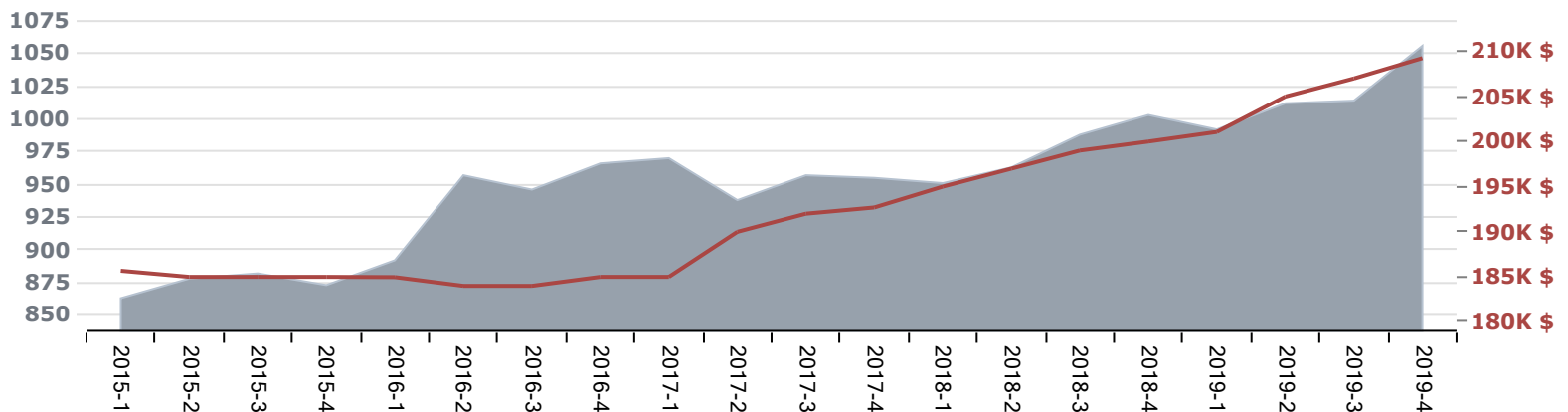
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	988	20 %	4 222	5 %
Condominiums	126	17 %	564	15 %
Properties with 2 to 5 dwellings	121	13 %	513	16 %

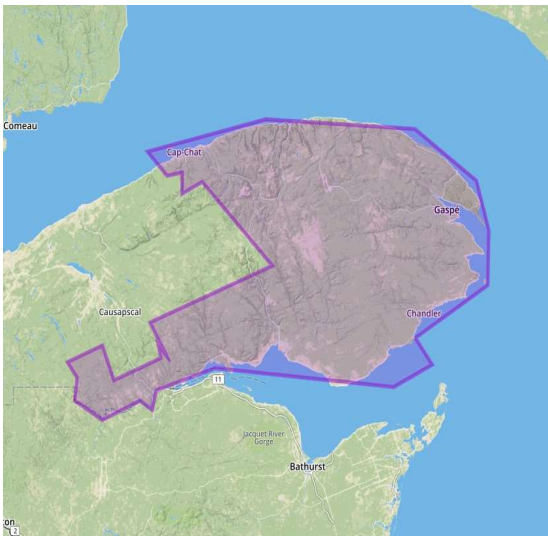
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	48	-13 %	193	-13 %
Repossessions	13	-	74	-23 %
Legal Hypothecs	44	-15 %	184	-5 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Gaspésie--Îles-de-la-Madeleine

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	105	-
Condominiums	-	-
Properties with 2 to 5 dwellings	-	-

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	120 000 \$	2 %	120 000 \$	2 %
Condominiums	-	-	-	-
Properties with 2 to 5 dwellings	-	-	145 250 \$	14 %

SALES VOLUME

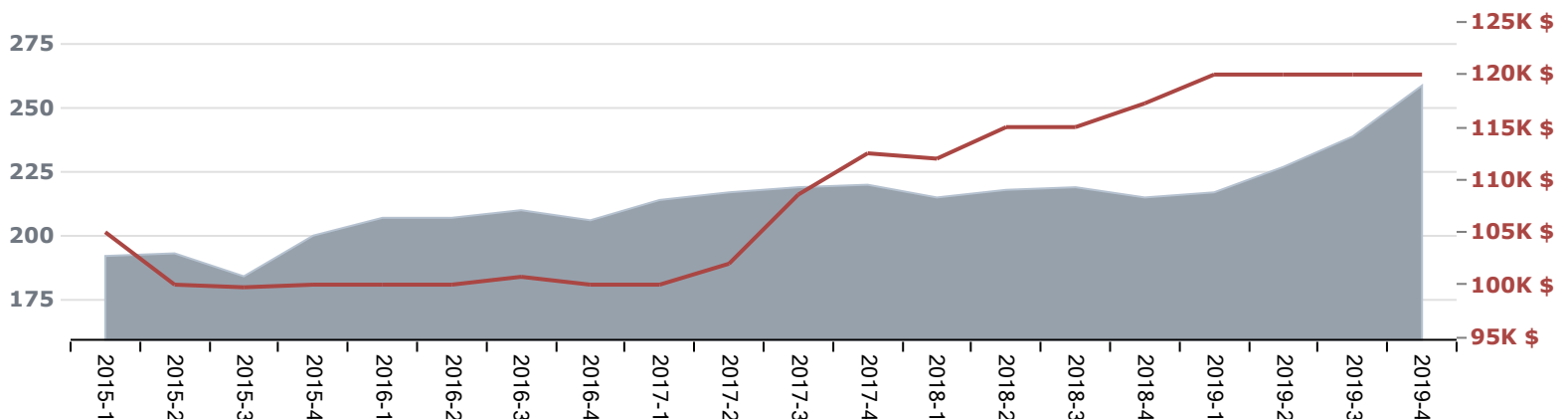
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	302	37 %	1 037	21 %
Condominiums	0	-	2	-
Properties with 2 to 5 dwellings	11	-	56	4 %

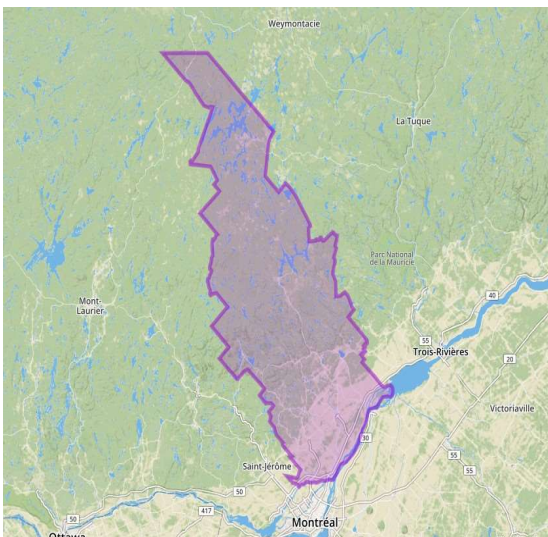
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	22	-	73	7 %
Repossessions	8	-	26	-
Legal Hypothecs	18	-	78	13 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Lanaudière

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	110	-
Condominiums	105	-
Properties with 2 to 5 dwellings	110	141 125 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	235 000 \$	0 %	245 000 \$	2 %
Condominiums	205 000 \$	3 %	197 300 \$	2 %
Properties with 2 to 5 dwellings	335 000 \$	9 %	305 000 \$	2 %

SALES VOLUME

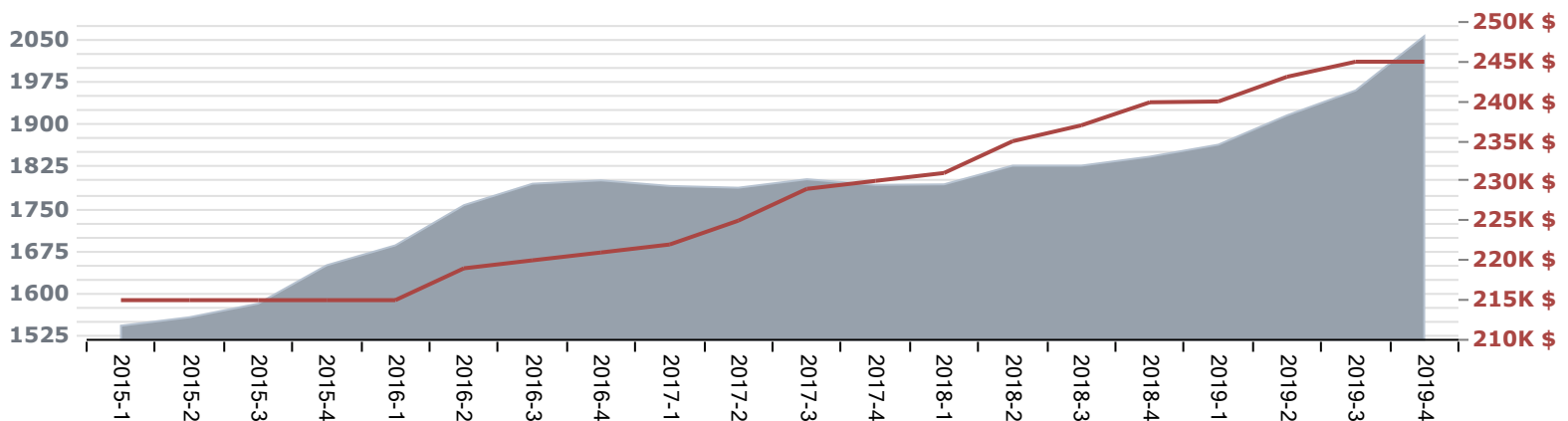
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 883	26 %	8 225	12 %
Condominiums	397	7 %	1 881	12 %
Properties with 2 to 5 dwellings	192	33 %	685	10 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	129	-12 %	533	-13 %
Repossessions	34	13 %	144	-14 %
Legal Hypothecs	127	-9 %	521	-4 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)



Laurentides

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	111	-
Condominiums	107	-
Properties with 2 to 5 dwellings	112	139 500 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	268 625 \$	5 %	268 000 \$	5 %
Condominiums	225 000 \$	9 %	210 000 \$	2 %
Properties with 2 to 5 dwellings	328 000 \$	15 %	318 500 \$	10 %

SALES VOLUME

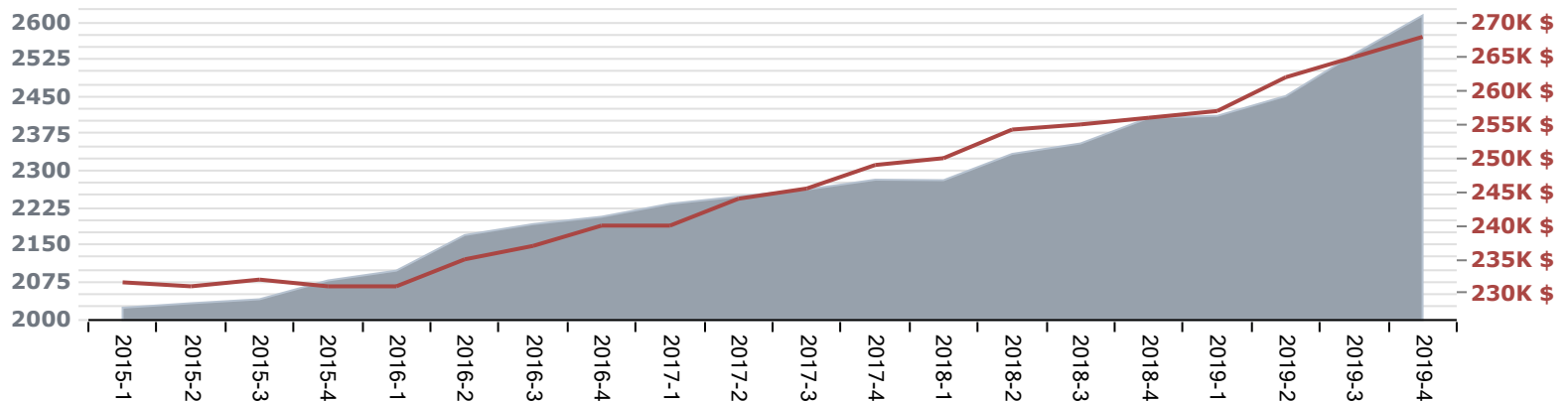
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	2 492	14 %	10 454	9 %
Condominiums	760	27 %	3 049	21 %
Properties with 2 to 5 dwellings	340	17 %	1 254	7 %

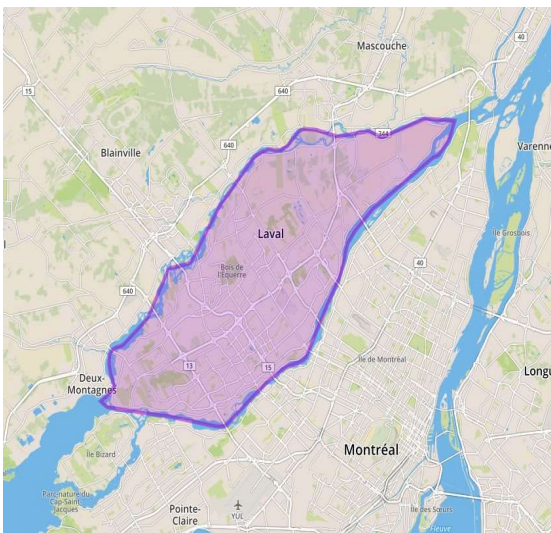
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	161	-9 %	698	-11 %
Repossessions	36	-51 %	152	-41 %
Legal Hypothecs	173	-12 %	680	-21 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Laval

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	111	-
Condominiums	111	-
Properties with 2 to 5 dwellings	108	170 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	360 000 \$	6 %	350 000 \$	5 %
Condominiums	270 000 \$	4 %	258 000 \$	4 %
Properties with 2 to 5 dwellings	448 000 \$	-4 %	473 000 \$	7 %

SALES VOLUME

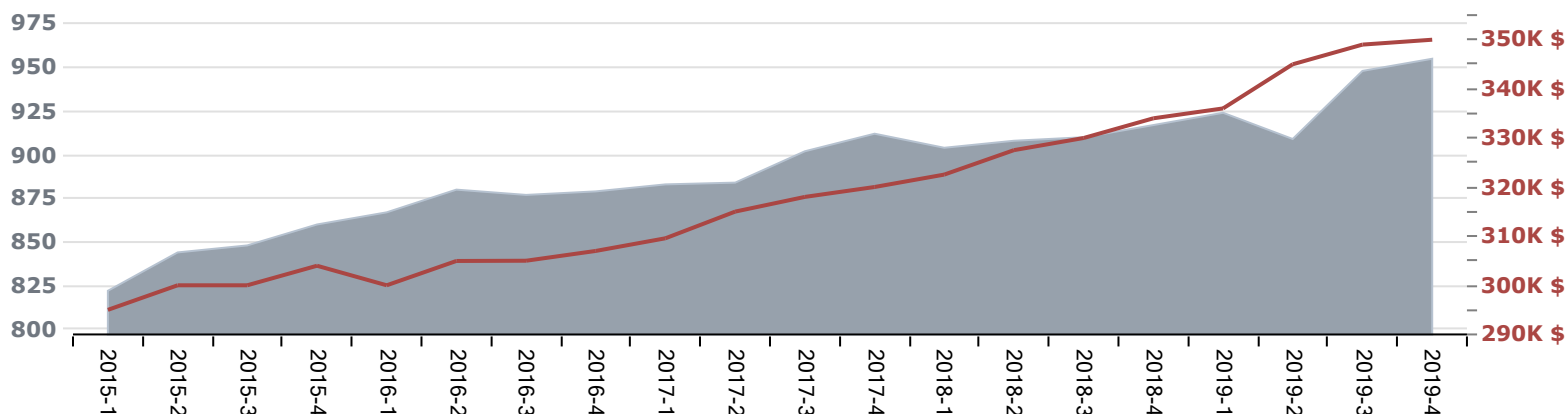
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	791	4 %	3 821	4 %
Condominiums	625	35 %	2 650	22 %
Properties with 2 to 5 dwellings	105	18 %	421	2 %

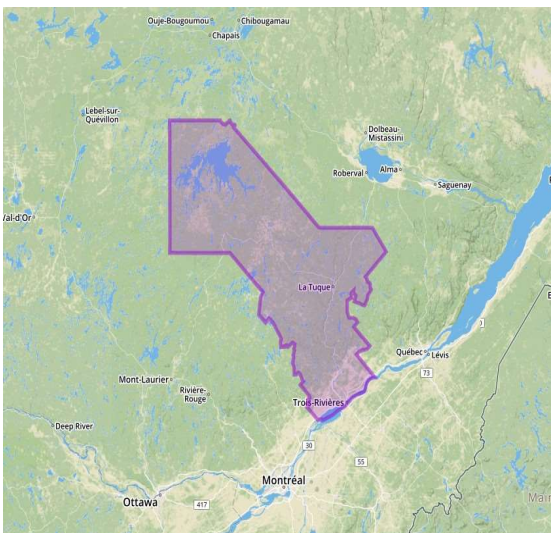
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	63	-18 %	254	-17 %
Repossessions	3	-	31	-31 %
Legal Hypothecs	87	-14 %	381	-5 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Mauricie

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	102	-
Condominiums	99	-
Properties with 2 to 5 dwellings	99	62 250 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	150 000 \$	0 %	156 000 \$	4 %
Condominiums	149 000 \$	-14 %	144 000 \$	1 %
Properties with 2 to 5 dwellings	153 000 \$	19 %	150 000 \$	7 %

SALES VOLUME

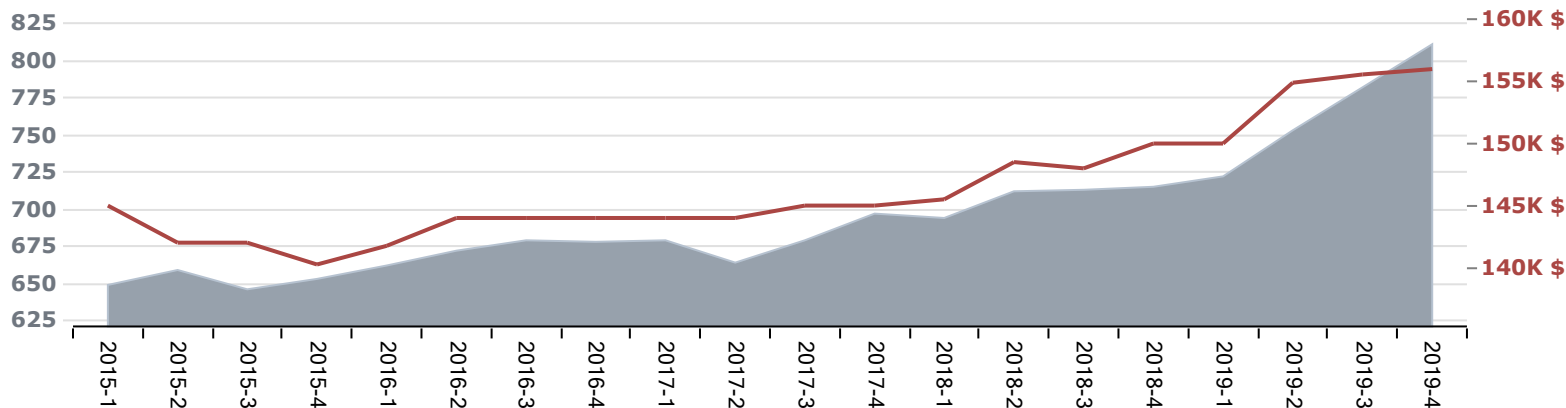
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	735	18 %	3 242	13 %
Condominiums	82	-7 %	333	0 %
Properties with 2 to 5 dwellings	139	13 %	513	3 %

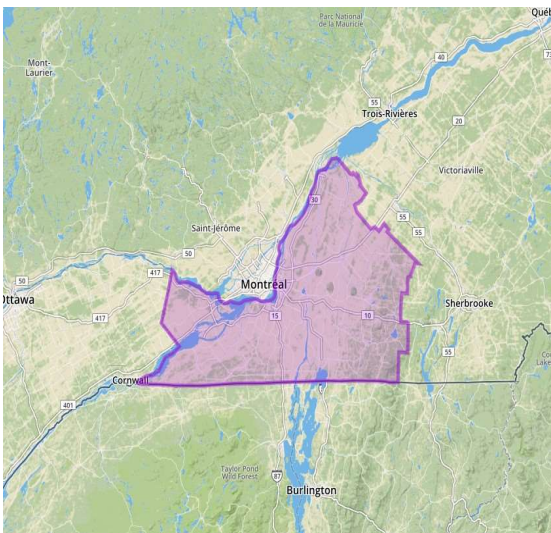
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	55	2 %	230	6 %
Repossessions	30	88 %	113	12 %
Legal Hypothecs	39	-7 %	160	-8 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Montérégie

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	112	-
Condominiums	110	-
Properties with 2 to 5 dwellings	108	132 500 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	302 580 \$	4 %	299 000 \$	5 %
Condominiums	232 000 \$	6 %	220 000 \$	3 %
Properties with 2 to 5 dwellings	338 500 \$	-2 %	335 500 \$	7 %

SALES VOLUME

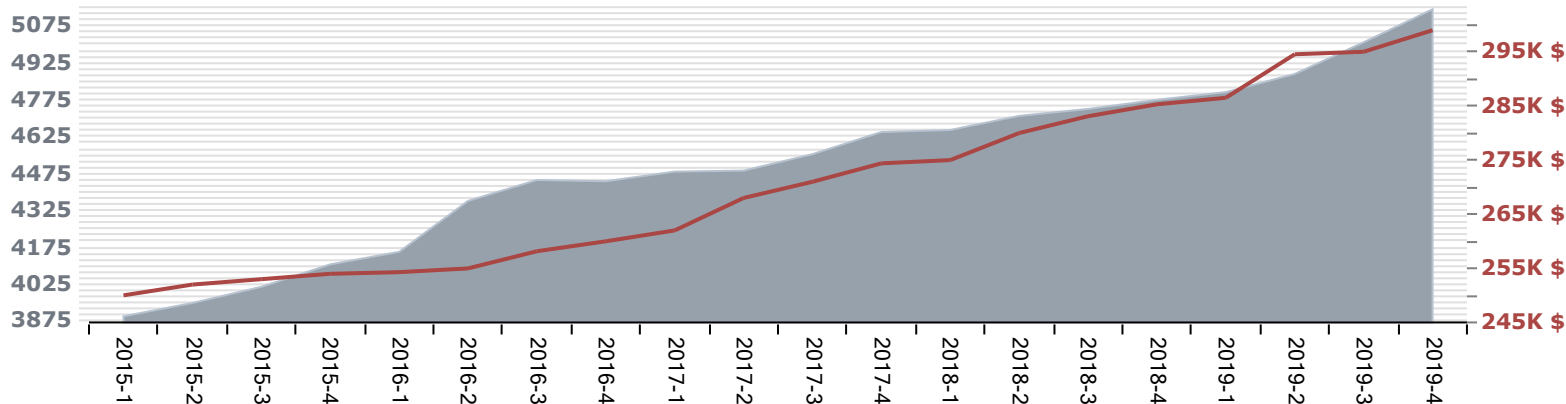
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	4 405	14 %	20 566	8 %
Condominiums	1 983	30 %	8 359	14 %
Properties with 2 to 5 dwellings	577	20 %	2 098	12 %

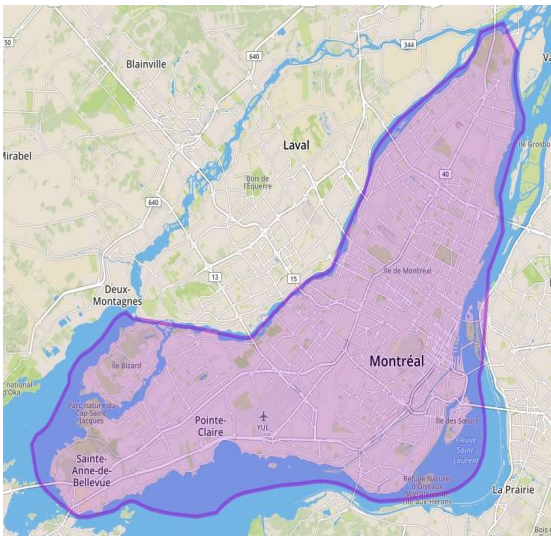
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	229	-16 %	1 001	-8 %
Repossessions	44	-33 %	216	-24 %
Legal Hypothecs	291	-7 %	1 202	0 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Montréal

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	129	-
Condominiums	124	-
Properties with 2 to 5 dwellings	128	237 500 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	525 250 \$	6 %	504 250 \$	6 %
Condominiums	354 022 \$	7 %	339 400 \$	7 %
Properties with 2 to 5 dwellings	610 000 \$	9 %	592 500 \$	8 %

SALES VOLUME

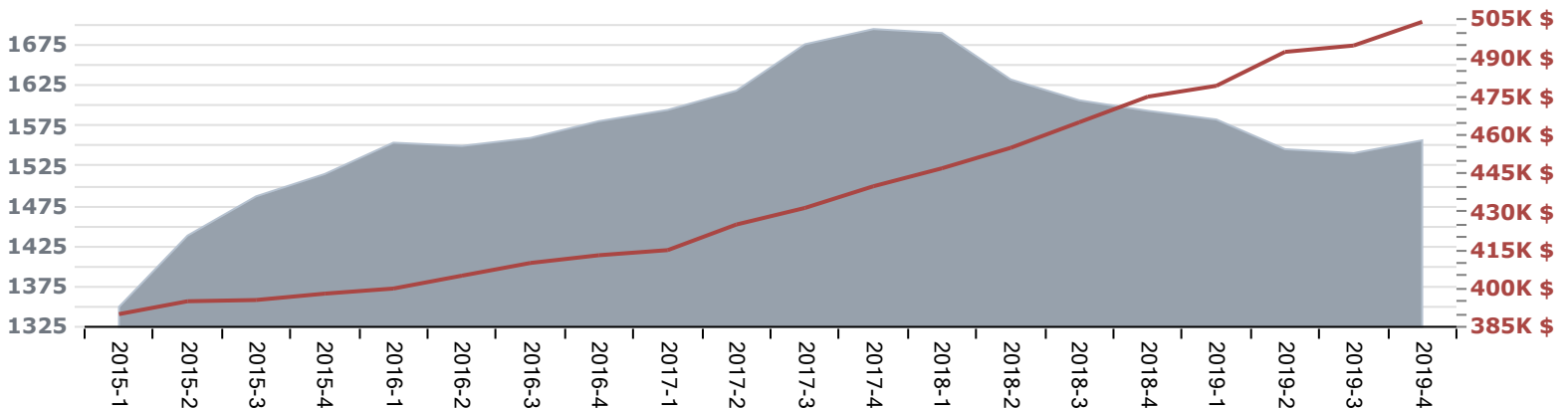
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 490	5 %	6 228	-2 %
Condominiums	4 082	6 %	15 862	6 %
Properties with 2 to 5 dwellings	1 196	7 %	4 479	7 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	205	-6 %	833	-3 %
Repossessions	21	-	98	-7 %
Legal Hypothecs	478	10 %	1 669	4 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





SOLUTIONS
FONCIÈRES

Analyse de secteur
RADAR IMMOBILIER

Nord-du-Québec

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	-	-
Condominiums	-	-
Properties with 2 to 5 dwellings	-	-

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	-	-	125 000 \$	4 %
Condominiums	-	-	-	-
Properties with 2 to 5 dwellings	-	-	-	-

SALES VOLUME

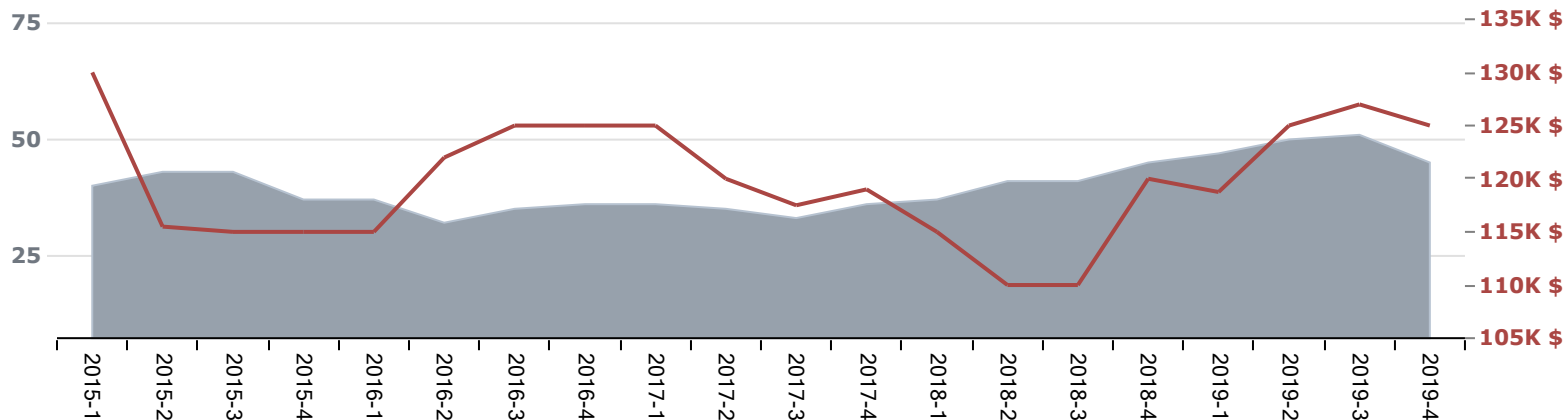
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	28	-	180	1 %
Condominiums	0	-	0	-
Properties with 2 to 5 dwellings	6	-	21	-

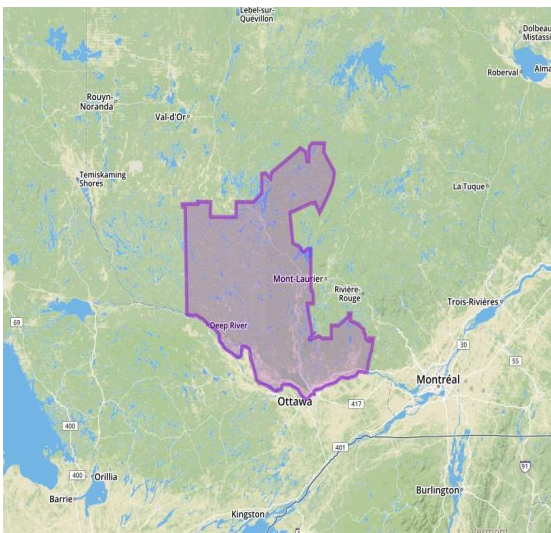
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	4	-	15	-
Repossessions	1	-	6	-
Legal Hypothecs	1	-	11	-

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Outaouais

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	111	-
Condominiums	105	-
Properties with 2 to 5 dwellings	113	128 950 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	255 000 \$	6 %	258 000 \$	5 %
Condominiums	185 000 \$	8 %	185 000 \$	5 %
Properties with 2 to 5 dwellings	290 000 \$	0 %	298 000 \$	6 %

SALES VOLUME

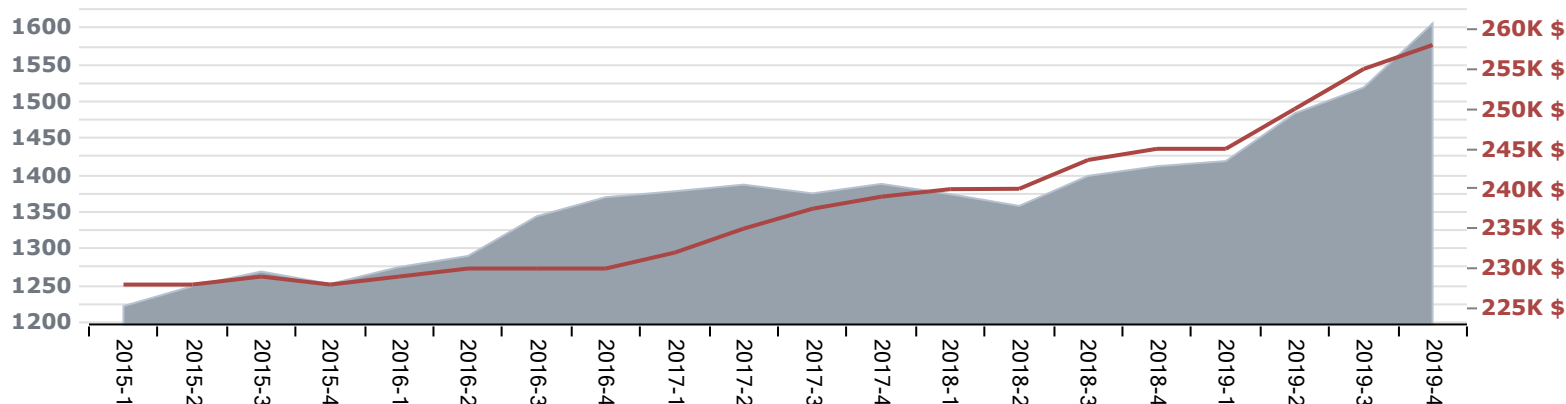
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	1 648	27 %	6 425	14 %
Condominiums	350	45 %	1 481	43 %
Properties with 2 to 5 dwellings	174	35 %	589	16 %

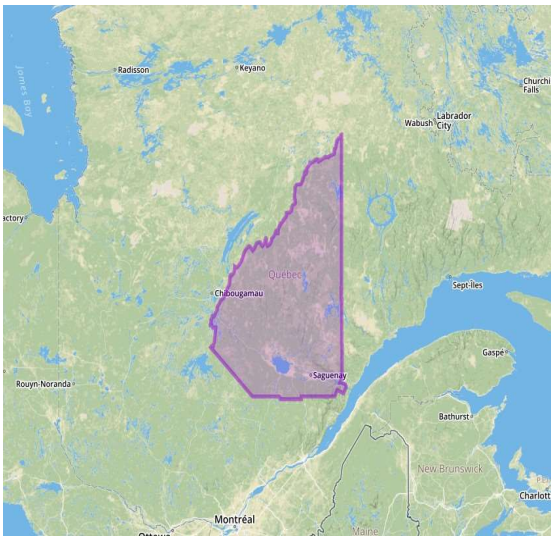
NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	106	-15 %	415	-3 %
Repossessions	18	-	96	-38 %
Legal Hypothecs	112	-15 %	584	-3 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





Saguenay--Lac-Saint-Jean

Administrative region

Period : **Quarterly 2019-Q4**

Property type : **Residential**

DETAILED PRICES

	Price / Assessment	Price per unit
Single-family homes	99	-
Condominiums	104	-
Properties with 2 to 5 dwellings	98	68 000 \$

MEDIAN PRICE

	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	167 000 \$	4 %	167 500 \$	2 %
Condominiums	147 500 \$	-14 %	162 500 \$	2 %
Properties with 2 to 5 dwellings	165 000 \$	-8 %	174 000 \$	-3 %

SALES VOLUME

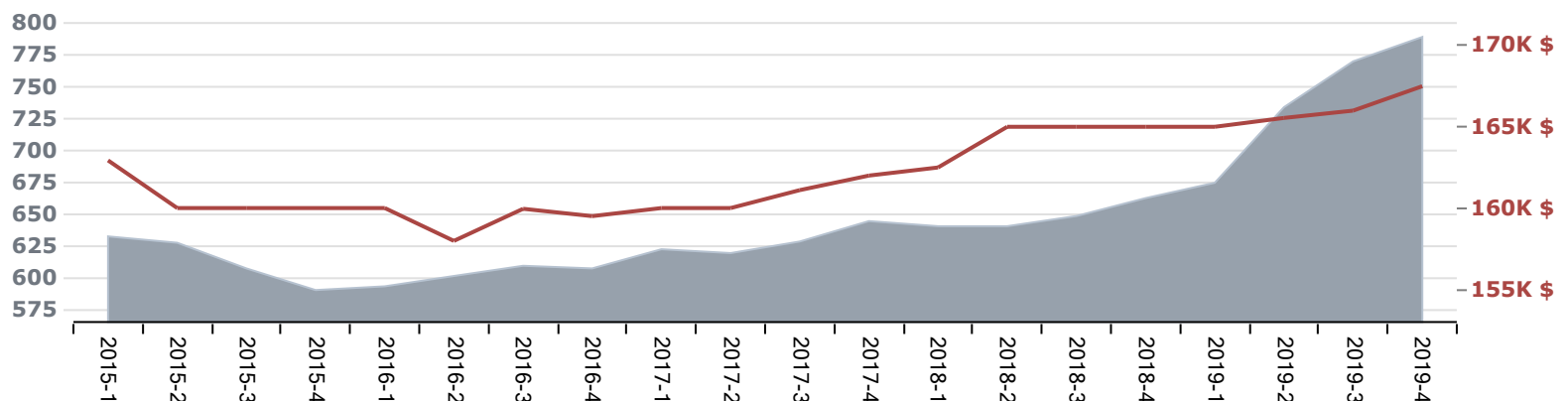
	2019-Q4	Variation	4 Quarters	Variation
Single-family homes	648	13 %	3 154	19 %
Condominiums	49	-9 %	236	9 %
Properties with 2 to 5 dwellings	124	44 %	481	26 %

NUMBER OF BAD DEBTS (residential sector)

	2019-Q4	Variation	4 Quarters	Variation
Prior Notices	49	-11 %	199	-21 %
Repossessions	23	-	107	4 %
Legal Hypothecs	36	6 %	170	13 %

SINGLE-FAMILY HOMES

■ Sales Volume (Moving Average) — Median Price (Trend over 4 quarters)





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